



## Residential Sales Consultant

Are you an organized person who loves people, has an eye for color and design, and has fun with large and small projects? Do you have a good sense of style and come off as polished and professional? Are you a reliable, team player with a strong positive outlook?

**If this describes you and you genuinely enjoy working with people, Schammerhorn has a job for you!**

As a Residential Sales Consultant with our company, you'll be a part of a high energy team who stays busy and works on multiple projects at one time. We provide our Sales Consultants with lots of leads, so there's no cold calling for you to do! You'll have to enjoy interacting with many types of people, take satisfaction in a job well done, and have the inner motivation to figure things out.

Schammerhorn is an established, local, family-owned business. We've been around since 1932 and have a stellar reputation for delivering beautiful, functional window treatments to our residential, commercial, and trade-based clients. Our team works together as a close-knit group to make sure our clients have an exceptional experience and come back to us project after project.

Every day looks a little different for our Sales Consultants, so if you like predictability and repetitive tasks, this is probably not the right fit for you. A typical week would include some or all of the following:

- In-home sales consultations with clients to measure, advise on style/color, and identify products that will best meet their needs and budget
- Loading your car and carrying multiple 10-20 pound sample books into appointments
- Standing on a 6-foot ladder to take window measurements
- Pulling pricing from vendors, running numbers in Excel and creating quotes
- Handling issues that may have cropped up on a project
- Brushing up on the latest trends, products, and styles, in the window treatment industry
- Working with the in-office team to move projects along the pipeline
- Being on-site for large installations and pitching in where you're needed

We're looking for someone who wants to continue to thrive with our company. As our Residential Sales Consultant, you'll have an excellent opportunity to establish yourself in a rewarding and fulfilling career.

If this sounds exciting to you, we're taking interviews now! Please send us an email today with the subject line, "I Love Design" and a copy of your resume and the employment application to [lisa@schammerhorn.com](mailto:lisa@schammerhorn.com)